



What are your hopes and aspirations for your wine business?

Business advisory and accounting firm, Bentleys SA/NT, can help you get where you want to be.

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Bentleys SA/NT provides strategic and practical solutions to wine businesses. We have a long history in this industry sector, so we understand the issues and the challenges.

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Tim Siebert
Partner
Bentleys SA

Providing expert support in an evolving market

The wine industry remains challenging for its participants, at all stages of the supply chain. Grape prices remain low, but are stabilising. There is intense competition from vertically integrating grape growers, searching for margin and improved profitability. The domestic market is crowded with a steady stream of new entrants. International competition is intensifying in line with changing consumer tastes. Margin pressure and cash flow constraints are felt at every level of the industry. There is much to manage in order to prosper.

Our services

Bentleys can help with:

- structuring your business
- designing suitable business strategies

- accessing the producer rebate and managing your WET exposures
- pricing your product for wholesale, retail and export sales
- assisting with vertical integration and selling strategies, and assessing financial impact
- building systems to track and monitor your products and business performance
- preparing financial viability assessments
- managing risk
- preparing budgeting, cash flow and profit projections
- business support packages, including real-time reporting
- benchmarking your business against others in your industry
- providing auditing services
- structuring capital and finance
- preparing financial reports
- business valuations
- facilitating R&D tax incentive claims
- marketing, brand and business development support.

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Our locally produced wines are world-leading. We work closely with wine businesses to help improve their commercial success.

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James Allen
Partner
Bentleys SA/NT

About Bentleys SA/NT

Bentleys SA/NT is a full service advisory firm. We draw on an integrated suite of services to help ambitious people get where they want to be.

Our services include:

- advisory, accounting and audit
- taxation consulting
- R&D tax incentive solutions
- finance and lending
- wealth management
- corporate recovery
- management consulting
- business support packages
- bookkeeping support.

Local expertise, national presence, international capability

Independently owned and operated in South Australia and the Northern Territory, Bentleys SA/NT is a proud member of the Bentleys Network and a member of the Allinial Global network.

With our local expertise, national presence and international capability, we work with enterprises at every stage of the business lifecycle to help them prepare for tomorrow.

Contact us

Contact us today to explore how we can help you achieve your goals and aspirations.

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Where you want to be.

If you're passionate about your enterprise and ambitious about growth, then talk to Bentleys.

Bentleys SA/NT.
Empowering entrepreneurs.



Tim Siebert
Partner, Business Services and Advice



James Allen
Partner, Business Services and Advice



Sam Woods
Partner, Business Services and Advice



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➤ Advisors ➤ Accountants ➤ Auditors



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