



# **ABOUT US** WHY CHOOSE BDO?

BDO is one of the largest full service accounting and advisory networks in Australia and globally. The BDO network provides clients with access to the resources necessary to tackle any business issues you may encounter in Australia or overseas.

We excel at creating strong relationships with clients who are seeking a combination of technical excellence and a specialised range of services to support their goals.

### **OUR NETWORK**

BDO is a worldwide network of accounting firms, with each independent Member Firm serving local and international clients in its own country.

Internationally, BDO consists of member firms in 162 countries; with more than 73,000 people in over 1,500 offices.

In Australia, we offer the expertise of more than 180 partners, supported by over 1,600 staff, with offices in Adelaide, Brisbane, Cairns, Darwin, Hobart, Melbourne, Sydney and Perth.

Our South Australian firm has over 180 partners and staff, with significant skills, experience and capabilities across a broad range of industry sectors.

Each of our clients is distinctively different - your needs drive our approach



### **OUR DIFFERENCE**

BDO is unlike other professional services firms. At BDO, we know that each of our clients is different, and we treat them accordingly.

We see, listen and think about our clients in order to deliver distinctively different relationships and results, regardless of the economic environment.

You will receive pro-active, relevant and value-driven services. We place considerable emphasis on selecting a service delivery team with the right mix of skills and experience to suit your needs.

We achieve a high level of partner or director involvement in assignments, without compromise of cost effectiveness nor quality of outcomes.

### **OUR PEOPLE**

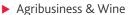
Our team of dedicated accountants and advisers are down to earth and practical, accessible and actively involved in assignments to gain a complete understanding of your needs.

Whenever you need advice or a sounding board for your ideas and plans, we will be available.

# **OUR SECTORS** INDUSTRY EXPERIENCE YOU CAN RELY ON



# **BDO** has experience and capability across a broad range of industry sectors, including:





- ► Education & Training
- ► Entrepreneurial & Growing **Businesses**
- ► Family Business
- ► Financial Services
- Government Services
- ► Health & Community Services
- ► Hospitality & Tourism (including tourist parks)
- Manufacturing
- Natural Resources
- ▶ Not-For-Profit
- ► Professional Services
- ► Property & Construction
- ► Research & Development
- ▶ Retail
- Senior Living
- Sport
- Superannuation
- ► Technology, Media & Telecommunications
- ► Transport & Logistics







# **OUR SERVICES** HOW CAN WE HELP YOU?

Clients are even more before.

They require expert, proactive support, and are less likely to be tolerant of errors or lapses in service.

As organisations look around for a better deal, they are discovering that BDO can deliver breadth and depth of expertise to the highest standards, with senior-led teams delivering service quality and value.

As a result, more and more organisations are turning to us for their professional and accounting needs.

### **ADVISORY**

BDO supports organisations in assessing options to boost profit margins and/or reduce costs.

Clients of all sizes, in public and private sectors, benefit from a range of services designed to improve business performance.

These include strategy development, identification of key business drivers, performance improvement, risk management, solutions for business transformation and IT strategy and projects.

We also provide a range of services designed to help you grow the management capacity of your organisation.

We can help you with business and succession planning, employee relations and recruitment, strategic marketing advice, organisational reviews and more.

## **AUDIT**

Our specialists add value by providing cost efficient and effective services to assist clients with financial reporting and assessing commercial risks.

BDO provides a full range of services, from statutory audit through internal audit and risk management services, to special assignments tailored to your needs.

Internal audit and risk assurance services also include the areas of risk management advisory, technology risk and security, and review of systems controls and effectiveness.

### **BUSINESS SERVICES**

In addition to traditional compliance services, such as preparing financial statements and income tax returns, we help individuals and businesses step back from the day-to-day and focus on the bigger picture. We use innovative solutions to review operations for efficiencies; recommend strategies to improve cash flow and help you understand the real drivers of profitability.

### **CORPORATE FINANCE**

Our team has extensive experience in business valuations and associated work. This includes due diligence projects, public offerings, management buy-outs and buy-ins, valuations, capital raising, financial modelling and independent expert reports.

#### **FAMILY BUSINESS**

Typical family businesses have structures involving multiple entities that have evolved over many years, driven by changes to corporate and taxation laws, and family circumstances. If not frequently reviewed they may not reflect the family's circumstances.

BDO works closely with our clients to help them balance the needs of the family with those of the business.

Our services include governance, managing succession, improving communication, developing a family constitution, and taxation & trust advice.

### **FORENSIC SERVICES**

Forensics covers a wide range of services, from fraud investigations to review of transactional data for anomalous transactions. Our forensic staff are trained to look for the suspect and unusual. Each engagement is specifically designed to meet the needs of our clients.

## **OUR SERVICES** HOW CAN WE HELP YOU?

### **FRAUD RISK ASSESSMENT**

BDO has an established position within the not-for-profit community.

We publish a Fraud Survey every two years, which is based on research solely within the not-for-profit sector.

#### **GROWTH SERVICES**

Over the years we have developed extensive expertise in how to sustain business growth and avoid some of the common (and not so common) pitfalls. Using our unique BDO DIAMOND Model of Business Growth©, we can help you understand the growth cycle and anticipate the challenges you are likely to face as your business grows.

## **INDUSTRIAL & ORGANISATIONAL PSYCHOLOGY**

Our Industrial & Organisational Psychology team uses expertise in organisational psychology, working closely with clients to develop individuals, teams, divisions and organisations as a whole.

We have a proven track record of understanding the complex connections between individuals, teams and the organisation, and how best to develop these elements for the benefit of all.

Our approach to the development of both individuals and an organisation reflects our consultants genuine unique blend of qualifications and consulting expertise gained throughout all states of Australia and Asia Pacific regions.

### **PRIVATE WEALTH**

BDO provides specialised financial planning and wealth management advice to individuals and business owners. We take a comprehensive approach to advice in planning strategy including investments, superannuation, insurance and estate planning. We support clients to meet their goals through focussing on their current situation, personal needs and risk profile.

### **TAX ADVICE & CONSULTING**

Taxation is an integral part of the Australian business environment. Our team identifies and optimises the opportunities for businesses, as well as ensuring compliance and minimising tax liability. We provide advice on a wide range of tax issues including corporate and income taxes, capital gains tax, employment taxes, GST, Research and Development concessions and grants, and international tax.



## **SUPERANNUATION**

Our specialists support those operating self-managed superannuation funds to meet regulatory requirements through compliance, administration and audit services. We can also advise you on the income tax implications of superannuation strategies such as contribution splitting, transitional pensions and term allocated pensions.

## **ECONOMIC RESEARCH**

BDO EconSearch provides independent economic analysis and policy advice to firms, industry associations, research & development corporations, regional development boards, government agencies and other organisations throughout Australia.

# **OUR TEAM** COMMITTED TO HELPING ACHIEVE YOUR GOALS



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