

COMMITTED TO GROWING TOGETHER

Before we take on a new customer, we do a thorough risk assessment including on-site inspections to help identify your exposures.

We also offer safety education and loss prevention services.

Please drop us a line on **1300 306 571** or email winery@midlandinsurance.com.au to discuss the specific needs of your business.



Midland.

INSURANCE BROKERS

OUR LIFE'S WORK HELPS PROTECT YOUR LIFE'S WORK

Crafting fine wine is truly the never-ending pursuit of perfection.

Winemaking is an art.

It's about subtlety and nuance. It's about knowledge of the soil; of specific site characteristics; of the viticulture practices and winemaking techniques.

It's about achieving a unique character and complexity.

Winemakers know that creating fine wine is not simply an occupation – it's a passion.

At Longfellows Midland, we also share this passion for wine and winemaking. It is the single most compelling reason why we have made it our business to help you protect yours.

DEDICATED TO YOUR INDUSTRY

Midland Insurance Brokers not only understand the winemaking industry we are also experts in Vineyard and Winery insurance and specialise in identifying the unique exposures you face from the 'vineyard to the table'.

With more than 30 years' experience our knowledge in this industry are second to none as we offer personalised service and programs tailored to your specific needs.

We know that every winery is different. That's why we offer customised programs tailored to meet the operations of each individual winery.

THE ADDITIONAL BENEFITS THAT HAVE BEEN INCLUDED IN THE PROGRAM INCLUDE:

- Production cost value
- Earns (including wet)
- Seasonal adjustment to cover vintage

SOME OF THE INSURANCE AVAILABLE ARE:

- Winery & Stock
- Winery Products Liability
- Professional Indemnity (Contract Winemakers)
- Transit Insurance

Winery Insurance

SHARING YOUR PASSION FOR PERFECTION

We understand the complexities of your profession, and in addition to owning a personal vineyard in the Barossa we have over three decades of exposure to the Australian wine industry.

It is one of the reasons we take such pride in providing outstanding insurance programs to you.

We feel confident that you can rest assured that you are dealing with a company that genuinely understands your industry.

Please contact us if you would like additional information, advice or a quote on your vineyard or winery's insurance

Joshua Kerr - Insurance Broker

Matthew Gilchrist - Insurance Broker

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