

# Midland.

INSURANCE BROKERS



**WINERY & VINEYARD  
INSURANCE.  
UNCOMPLICATED.**

## OUR LIFE'S WORK HELPS PROTECT YOUR LIFE'S WORK.

Crafting fine wine is truly the never-ending pursuit of perfection.

Winemaking is an art.

It's about subtlety and nuance. It's about knowledge of the soil; of specific site characteristics; of the viticulture practices and winemaking techniques.

It's about achieving a unique character and complexity.

Winemakers know that creating fine wine is not simply an occupation – it's a passion.

At Midland, we also share this passion for wine and winemaking. It is the single most compelling reason why we have made it our business to help you protect yours.

## DEDICATED TO PROTECTING YOUR INDUSTRY.

Midland Insurance Brokers not only understand the winemaking industry, we are also experts in vineyard and winery insurance and specialise in identifying the unique exposures you face from the vine to the table.

With more than 30 years' experience, our knowledge in this industry is second to none as we offer personalised service and programs tailored to your specific needs.

We know that every winery is different. That's why we offer customised programs tailored to meet the operations of each individual winery.

### **Additional program benefits:**

- Production cost value
- Earns (including wet)
- Seasonal adjustment to cover vintage

### **Some of the covers available:**

- Winery & Stock
- Winery Products Liability
- Professional Indemnity (Contract Winemakers)
- Transit Insurance
- Crop Insurance

## SHARING YOUR PASSION FOR PERFECTION.

We understand the complexities of your profession, and in addition to owning a personal vineyard in the Barossa Valley, we have over four decades of exposure to the Australian wine industry.

It is one of the reasons we take such pride in providing outstanding insurance programs to you.

We feel confident that you can rest assured that you are dealing with a company that genuinely understands your industry.

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Please contact us if you would like additional information, advice or a quote on your vineyard or winery's insurance.

**Joshua Kerr** - Senior Insurance Broker

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I N S U R A N C E   B R O K E R S

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